

# AN INTRODUCTION TO PERSONAL INJURY PRACTICE AND PI LAW



**Are you interested in pursuing a career in personal injury law?**  
**Have you just started a new role in a personal injury department or firm?**  
**Are you looking to refresh your knowledge and skills when running a personal injury claim?**  
**If so, this course is for you.**

The course is being delivered virtually and is split into four webinars, lasting 1.5 hours each. Each webinar can either be viewed on its own or can be purchased as a package and a recording will be sent to you for future reference.

Taking an accident at work/employer's liability case as the theme, the course will include example precedent documentation with each part covering the following:

## **Part one: Introduction to personal injury law**

**Tuesday, 8 March  
9.30am - 11.00am**

- What is the law?
- Legal knowledge and the legal profession
- Professional obligations
- Legal knowhow
- Time limits and deadlines
- Gathering evidence at the start of the case
- Progressing the case

### **Speakers:**

Sam Elsby, Dean Wilson Solicitors LLP, Brighton  
Nicola Heales, Bevirs Law, Calne

## **Part three: Next steps - litigation, the court process, settlement and beyond**

**Tuesday, 15 March  
9.30am - 11.00am**

- Issuing proceedings and service
- Schedule of Loss
- Defence
- Directions to the court
- Costs and case management hearings
- Interim applications
- Disclosure
- Witness statements – liability, quantum and statement of truth
- Expert evidence and joint statements
- Joint settlement meetings and mediation
- Trials, approval hearings and anonymity orders

### **Speakers:**

Stephanie Edwards, Irwin Mitchell LLP, London  
Imogen Lowden, Irwin Mitchell LLP, London

## **Part two: The nuts and bolts of taking on a claim**

**Tuesday, 8 March  
11.30am - 1.00pm**

- New enquiries
- Funding and insurance
- Obtaining medical and other records
- Damages – the basics
- Letters of claim and the protocol period
- Rehabilitation and interim payments – The Rehabilitation Code and the Serious Injury Guide
- Working with the defendant

### **Speakers:**

Stephanie Edwards, Irwin Mitchell LLP, London  
Imogen Lowden, Irwin Mitchell LLP, London

## **Part four: Perfecting your skills – tips and traps**

**Tuesday, 15 March  
11.30am - 1.00pm**

- Exercise: A real case witness statement
- Instructing medical experts
- Preparing instructions/briefs to counsel
- Interim payments
- The art of negotiation and routes to good settlements
- Managing your client and their expectations
- Managing yourself!
- The bigger picture

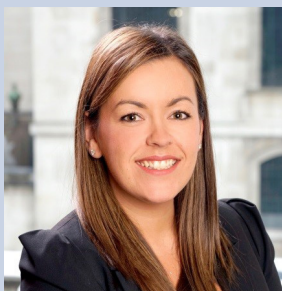
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**...recognising and building expertise in personal injury law**

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## Speakers:



**STEPHANIE EDWARDS** qualified as a solicitor in 2013 and joined Irwin Mitchell's serious injury team in London in 2017. She is accredited as both a senior litigator and brain injury specialist with APIL. Stephanie also sits on the committee for ABIL (Acquired Brain Injury Forum for London).

Stephanie specialises in those accidents resulting in life changing injuries, particularly those resulting in traumatic brain injury. She has experience in pursuing claims in respect of a wide variety of accidents, including road traffic accidents, employer's liability and accidents in a public place.



**SAM ELSBY** qualified as a solicitor in 1984. He has undertaken personal injury work only since 1990, when he also joined APIL. For over ten years, Sam was a partner at general practice high street firm in Easbourne, before leaving to set up his own practice in early 2003. In February 2018 his firm merged with Dean Wilson LLP in Brighton, where he joined their personal injury and clinical negligence team as a consultant. He takes on a wide range of cases, both by reference to value and cause of action. He has particular expertise in child/adolescent brain injury cases; fast-track trial advocacy and Inquests. He is also a Court of Protection Deputy.

Sam was the south east regional co-ordinator of APIL for nine years. He is a fellow of APIL and was elected as vice-president in May 2019 and was APIL president for the year 2020/2021.



**NICOLA HEALES** qualified as a solicitor in 1985 and is an experienced personal injury solicitor who has specialised in severe catastrophic injury claims acting for both children and adults for the last twenty-five years. She has a particular interest in acquired brain injury, rehabilitation and 'capacity' and is a firm believer that the early introduction of rehabilitation assists all parties to bring claims to a satisfactory resolution. Nicola adopts a multi-disciplinary approach liaising with the medical teams, case managers and the Court of Protection where necessary.

Nicola is a fellow of the Royal Society of Medicine and a fellow of the Association of Personal Injury Lawyers. She is an APIL accredited brain injury specialist and an assessor for APIL for the Injury Specialist Panel. Nicola has an MSc in brain injury rehabilitation from the University of Wales, Swansea; the only lawyer to have been awarded this postgraduate degree.



**IMOGEN LOWDEN** qualified as a solicitor in 2019, having trained in Court of Protection, medical negligence and serious injury teams in both Irwin Mitchell's Bristol and London offices. Imogen joined the serious injury team in London in 2018.

She specialises in multi-track value claims including road traffic accidents, employer's liability and occupier's liability claims. Imogen has experience representing both adults and children who have sustained serious injuries, with a particular interest in complex orthopaedic injuries and brain injury.

Imogen is accredited as a litigator with APIL.

**CPD hours  
1.5 hours for each part**

### Price per person for individual webinar:

Student or Paralegal: £60 + VAT  
Corporate accredited firm: £70 + VAT  
APIL member: £70 + VAT  
Non-member: £90 + VAT

### Price per person for the full series:

Student or Paralegal: £200 + VAT  
Corporate accredited firm: £205 + VAT  
APIL member: £240 + VAT  
Non-member: £370 + VAT

**Please note that registrations are for individual delegates only.  
Delegates will be sent a personal unique link which must not be shared.**

# An introduction to personal injury practice and PI law

Price per delegate	Corporate accredited firm*	Please tick	APIL member*	Please tick	Non-member *	Please tick	Student or Paralegal*	Please tick
<b>FULL SERIES (includes all 4 parts)</b>	<b>£205 + VAT</b>		<b>£240 + VAT</b>		<b>£360 + VAT</b>		<b>£200 + VAT</b>	
Part one only: Introduction to personal injury law (8th March - 9.30am)	£70 + VAT		£70 + VAT		£90 + VAT		£60 + VAT	
Part two only: Nuts and bolts of taking on a claim (8th March - 11.30am)	£70 + VAT		£70 + VAT		£90 + VAT		£60 + VAT	
Part three only: Next steps - Issuing proceedings, mediation, JSMs and the courts (15th March - 9.30am)	£70 + VAT		£70 + VAT		£90 + VAT		£60 + VAT	
Part four only: Perfecting your skills – tips & traps (15th March - 11.30am)	£70 + VAT		£70 + VAT		£90 + VAT		£60 + VAT	

\*All prices are per person. Only registered delegates may view the webinar. The cost for the full series includes all four webinars and cannot be split between delegates. The student/paralegal rate is only available to paralegals or those who are studying legal education at university, college or school.

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## PAYMENT DETAILS:

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