



Tony Ashton

*A&M Wealth Management Ltd*

PERSONAL INJURY & CLINICAL NEGLIGENCE INVESTMENT SPECIALISTS



## PERSONAL INJURY THE CLIENT JOURNEY

- ✂ Solicitor
- ✂ Barrister
- ✂ Deputy / Trustee
- ✂ Investment Adviser



## PERSONAL INJURY THE CLIENT JOURNEY

- ✂ Litigation – Preparing Claim
- ✂ Barrister / Lawyer - Negotiation
- ✂ Deputy / Trustee – Protecting the claimant
- ✂ Investment Adviser – Protecting the settlement



## PERSONAL INJURY THE CLIENT JOURNEY

- ✦ Early introduction of the stages involved
- ✦ Client's more aware of the process
- ✦ Experience for client more positive