

# APIL annual conference and AGM 2016

## 'Winning hearts and minds'

Wednesday, 4 - Thursday, 5 May  
Hilton Metropole, Birmingham

**MAJOR DISCOUNTS AND BRAND NEW PACKAGES FOR 2016!**

**NEWLY REVISED PROGRAMME!**

We recognise that our members need to know the really important things that are happening in the world of PI and as a result, we have now revised our conference programme to tell you what you need to know about, what might affect you, your practice and your injured clients and what to do about it!

The updated programme includes TWO BRAND NEW PLENARY sessions covering:

- **The Government and judiciary's impending reforms – where are we now and what are we doing?**
- **Recent victories in the Supreme Court – what they mean to you and your practice?**

Never has it been more important for personal injury lawyers to join together to fight for justice for injured people.

### Substantially discounted delegate rates for 2016

- **Individual residential package: £445 + VAT**

- **The 'First timers' package: £350 + VAT**

An introductory rate for members who have never attended the APIL annual conference before. First timers are also invited to a get together before the conference begins to get to know people and find out how APIL works

- **The 'Twinners' package: £650 + VAT FOR TWO DELEGATES**

A discounted rate for conference delegates who are happy to share a room\*

- **Day delegate rates from only £175 + VAT**

**Other optional extras including spouse supplements are available on the enclosed booking form.**

All residential packages include: single occupancy bed and breakfast on Wednesday, 4 May (except for those on the 'Twinners package' who will be allocated a twin room), refreshments, lunch, access to the conference, conference pack and a ticket to the dinner dance on the Wednesday evening.

#### Why not join us the night before?

Ticket to the networking buffet and accommodation on Tuesday, 3 May (including Wednesday breakfast):

**ONLY £155 + VAT**

 #APIL2016

#### Accredited by:

APIL: all levels  
The Bar Standards Board

#### APIL CPD hours\*\*

**Day one only:** 4 hours 40 minutes  
**Day two only:** 4 hours 35 minutes  
**BOTH DAYS:** 9 hours 15 minutes

#### The Bar Standards Board\*\*\*

**Day one only:** 4 hours 30 minutes  
**Day two only:** 4 hours 30 minutes  
**BOTH DAYS:** 9 hours

\* Delegates will be allocated a twin room which will include two single beds

\*\* CPD hours may be subject to change

\*\*\* Bar Standards Board CPD hours are rounded down to the nearest 30 minutes

# Conference programme\*

## WEDNESDAY, 4 MAY: DAY ONE

- 08:45 – 09:30**      **Conference registration and refreshments in the exhibition area**
- 09:30 – 09:35**      **Welcome to the conference**  
Deborah Evans, Chief Executive, APIL, Nottingham
- 09:35 – 10:20**      **Annual general meeting**
- 10:20 – 10:45**      Refreshment break in the exhibition area  
**Kindly sponsored by Jordan Publishing**
- 10:50 – 11:30**      **Keynote address: Civil Justice - the way ahead**  
Lord Faulks QC, Minister of State for Civil Justice will speak about the Government's civil justice reforms
- 11:30 – 12:30**      **Life after injury**  
Guest speaker: Mark Pollock, Explorer & Collaboration Catalyst, Ireland  
Introduced by Ben Rogers, Stewarts Law LLP, London
- 12:30 – 13:30**      Lunch break served in the exhibition area  
**Kindly sponsored by Bush & Company Rehabilitation**
- 13:30 – 13:35**      **Welcome back**  
Deborah Evans, Chief Executive, APIL, Nottingham
- 13:35 – 14:00**      **Presidential address**  
Neil Sugarman, Incoming APIL President, GLP Solicitors, Bury
- 14:00 – 15:15**      **APIL debate: What does the future hold for injured people?**  
**Kindly sponsored by IPRS MedLegal**
- Impact of the proposed reforms on injured people
  - The claimant's right to representation
  - How do you define a minor injury?
  - Removing general damages for low value whiplash claims – what is 'low value' and is this the thin end of the wedge?
  - How can we improve the support provided to people after their injury?
  - Is rehabilitation alone a suitable alternative solution to compensation?
  - How can we reduce NHS costs without reducing fees or the quality of the representation in clinical negligence litigation?
- Chair:** Mark Baylis, Chair of IUA/ABI Rehabilitation Working Party,  
International Underwriting Association, London
- Panel members:**  
Catherine Dixon, CEO, Law Society, London  
Alison Eddy, Head of Medical Negligence Team, Irwin Mitchell LLP, London  
Alan Hunter, Director of Claims, NHSLA, London  
John McQuater, Past APIL President, APIL EC Member, Atherton Godfrey, Doncaster  
Mark Pollock, Explorer & Collaboration Catalyst, Ireland  
David Williams, Technical Director, AXA, Ipswich
- 15:15 – 15:45**      Refreshment break in the exhibition area  
**Kindly sponsored by Jordan Publishing**
- 15:45 – 17:00**      **Seminar session one**  
Delegates are invited to choose from four seminars - please see overleaf for choices

# Conference programme continued\*

## WEDNESDAY EVENING: DAY ONE CONTINUED..

19:30 – 20:00

### Sparkly drinks reception

Served in the foyer area outside the exhibition hall

**Kindly sponsored by The Integrated Care Clinics**

20:00 – 01:00

### Dinner dance

**Dress code: Lounge suits**

With live entertainment from 'Breakthrough'

Delegates can capture the night with photos taken in the photo booth.

**Photobooth kindly sponsored by Towry Ltd**

## THURSDAY, 5 MAY: DAY TWO

09:00 – 09:30

### Registration and refreshments in the exhibition area

09:30 – 10:45

**Seminar session two:** Delegates are invited to choose from four seminars.  
Please see overleaf for choices

10:45 – 11:15

Refreshment break served in the exhibition area

**Kindly sponsored by Jordan Publishing**

11:15 – 12:25

### Can you run cases in a fixed costs regime?

**Session sponsored by SpectraLegal**

- Fixed fees in all multi-track claims proposed by LJ Jackson
- How to work in an actual fixed costs regime - the fast track
- Fixed fees in clinical negligence claims proposed by the Department of Health

**Chair:** David Marshall, Past APIL President, Anthony Gold, London

**Speakers:** Catherine Leech, Solicitor, Irwin Mitchell LLP, Manchester  
Frances McCarthy, Past APIL President, Pattinson & Brewer, London  
Suzanne Trask, APIL Clinical Negligence SIG Secretary, Bolt Burdon Kemp, London

12:25 – 13:25

Lunch served in the hotel restaurant

**Kindly sponsored by Bush & Company Rehabilitation**

13:25 – 13:30

### Welcome back to the conference

Jonathan Wheeler, current APIL President, Bolt Burdon Kemp, London

13:30 – 14:30

### Is the tide turning?

- Recent victories in the Supreme Court – what they mean to you and your practice?

**Speakers:** John McQuater, Past APIL President, Atherton Godfrey, Doncaster  
Nigel Tomkins, APIL Treasurer, Nigel Tomkins Consultancy, Nottingham

14:30 – 15:30

### The Government and judiciary's impending reforms – where are we now and what are we doing?

**Session kindly sponsored by Aon**

An up-to-the-wire presentation by APIL's executive committee on:

- APIL reaction to Lord Faulks' speech
- Current reforms – where are we now?
- Lord Justice Briggs' proposals and APIL's response
- MedCo/AskCue – the future
- Tackling fraud without the wholesale dismantling of claimants' rights to representation and compensation
- McKenzie Friends – do they really fill the gap?
- Fixed costs and costs penalties for late notification – the role of the CJC
- Claims management companies – current review and cold-calling

**Chair:** Jonathan Wheeler, Current APIL President, Bolt Burdon Kemp, London

15:30

### Close of conference

**Grab 'n go kindly sponsored by Hawkins & Associates**

# Seminar choices\*

Seminar session one - Wednesday, 4 May 15:45 - 17:00

## Benefits of EU law in differing jurisdictions - a look at damages

- Rome II Regulation
  - What impact has it had so far and how can practitioners tackle its effect on personal injury cases?
  - How and when to instruct medical and non-medical experts to assist with the assessment of damages in cross-border cases.
- Do fatal accident damages provide justice for the bereaved? A look at what can be learned from experiences in other jurisdictions.
- Developments in key areas of the assessment of quantum across the UK jurisdictions.
- How will a unified approach to the personal injury limitation period across Europe affect claimants?

### Speakers:

Gordon Dalyell - APIL EC Member, Digby Brown LLP, Edinburgh  
Christopher Deacon - APIL International SIG Secretary, Stewarts Law LLP, London  
Martin Hanna - APIL EC Member, Francis Hanna & Co, Belfast  
Alberto Perez-Cedillo - APIL International SIG Co-ordinator, Alberto Perez-Cedillo Spanish Lawyers, London

## JPIL case and comment

Members of the JPIL editorial board will provide their expert analysis of the cases that really matter to PI practitioners, based on cases that have been and will be reported in recent and forthcoming editions of JPIL. The sessions will focus on three areas:

- liability
- quantum
- procedure

JPIL prides itself on its expert case reporting and commentary. It often covers important cases before they appear anywhere else in print. JPIL not only tells you what cases say but also what they mean!

### Speakers:

Muiris Lyons - JPIL Editor, Past APIL President, Stewarts Law LLP, London  
John McQuater - Past APIL President, Atherton Godfrey, Doncaster  
Nigel Tomkins - JPIL Digest Editor, APIL Treasurer, Nigel Tomkins Consultancy, Nottingham  
Jonathan Wheeler - current APIL President, Bolt Burdon Kemp, London

## Vocational rehab - 10 things I wish I had known when I started

Kindly sponsored by Dorset Orthopaedic

- When should vocational rehabilitation be considered?
- Should vocational rehabilitation always be considered in every case?
- How vocational rehabilitation can help/hinder the claim
- What the client can achieve through vocational rehabilitation
- How and when to involve an employer
- Things that can go wrong in vocational rehabilitation
- How to find a person with the skills to incorporate vocational rehabilitation

### Speakers:

Colin Ettinger - Past APIL President, APIL EC Member, Irwin Mitchell, London  
Karen Royle - Ways to Work, Manchester

## Working with counsel

Kindly sponsored by AmTrust Europe Legal Limited

- The barrister/solicitor relationship and respective roles
- Instructing a barrister to advise/draft – what evidence/information/documentation is needed
- Risk assessments/limitation periods – when to use a barrister
- Identification of the defendant/who to sue
- Contents of instructions/briefs
- Evidence gathering
- Conferences with a barrister, expectations, planning and outcomes
- Court hearings, preparation, preparation, instruction, aims
- Particular types of hearings – CCMC, JSM and trial

### Speakers:

Helen Nugent - APIL Barristers Group SIG Secretary, No 18 Barristers Chambers, London  
Shahram Sharghy - APIL EC Member, 9 Gough Square, London

# Seminar choices\*

Seminar session two -Thursday, 5 May 09:30 - 10:45

## CICA claims - getting it right and protecting your client

The terms of the 2012 Scheme are very different from what has gone before. This seminar will ensure that you use the Scheme to your clients' advantage and are aware of the many pitfalls.

Led by one of APIL's former CICA practitioners and one of the CICA Tribunal's senior judges.

If you handle CICA claims, this seminar is a real must!

### Speakers:

Neil Sugarman, Incoming APIL President, GLP Solicitors, Bury

Ian Walker, Tribunal Judge, Past APIL President, Formerly of Russell Jones and Walker, London

## Funding arrangements for PI lawyers

**Kindly sponsored by VFS Legal Funding**

- Methods of funding for solicitors' costs
- Disbursements
- QOCS
- ATE

A look at the different options available

### Chair:

Sarah Towler - APIL Costs and Funding SIG  
Secretary, Russell Cooke LLP, London

### Speakers:

Norman Kenvyn - VFS Legal Funding, Kent

David Pipkin - Temple Legal Protection, Guildford

Craig Ralph - Barrister, Kings Chambers, Manchester

## Social media for lawyers

- Top tips in using social media
- Do's and don'ts
- Raise your profile and get yourself noticed
- Boost your firm's online presence
- Generate leads and referrals
- Connect with industry influencers
- Keep up-to-date with what is going on
- Create PR / media opportunities
- Campaigning
- And much more!

### Speakers:

Donna Beckett - Beckett & Co, Chorley

Cenric Clement-Evans - APIL EC Member, NewLaw Solicitors, Cardiff

## Arbitrating the case and the costs

- PlcARBS arbitration for personal injury and clinical negligence claims
- Disadvantages of civil litigation
- Costs of civil litigation
- Advantages of arbitration
- The arbitrators
- Speed in arbitration
- Arbitrating the costs

Supporting arbitration and providing an alternative to the courts

- How costs disputes have been dealt with traditionally following an arbitration and current pressures facing the courts
- Recent case law at the Senior Courts Costs Office on Alternative Dispute Resolution and increasing support from the Judiciary
- If ADR proceedings are present for the main action, why should this change if a costs dispute arises?
- What is Costs ADR and how does it fit into the arbitration community?
- How does Costs ADR work with PlcARBS?

### Speakers:

Colin Campbell - Retired Costs Judge, Panel Member, Costs ADR, London

Andrew Ritchie QC - 9 Gough Square, London

# Supporting activities

## Evening networking buffet - Tuesday, 3 May 2016

Take the stress out of travelling on the day and join us the evening before for a networking buffet. This will give you the opportunity to chat with EC Members, other delegates, sponsors and exhibitors. This will be a rolling buffet served between 8pm and 9.30pm so delegates can arrive at their leisure.

For those attending the conference for the first time, there will be a special welcome with members of the executive committee, co-ordinators, secretaries and staff at 5.30pm.

For 2016, we have put together a special package which includes a ticket to the buffet and overnight accommodation (including breakfast), for an excellent price of just £155 + VAT.

## Exhibition

The conference will be supported by an exhibition, offering a wide range of products and services, that are relevant in the field of personal injury law.

## Dinner dance

Mid-conference there will be a dinner dance, with live entertainment from 'Breakthrough'. You can also capture the night's activities in the photo booth, which is kindly sponsored by 'Towry Ltd'.

## Extending your stay

If you wish to extend your stay at the Hilton Birmingham Metropole, we would ask you to contact the conference organiser, Claire Lowther, who will put you in touch with our events manager at the hotel to ensure that you receive the best available rate. Please note that the rate will change depending on when this is booked and is subject to availability at the hotel.

## Spa treatments

Residential guests are able to use the hotel's leisure facilities free of charge. Guests can also take advantage of a 20% discount off spa treatments. It is advisable to book any treatments in advance, by booking directly with the hotel on 0121 780 4242.

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## With special thanks to our sponsors:

### Refreshment break sponsor



### Photo booth sponsor



### Principal sponsor



### Lunch sponsor



### Grab 'n go sponsor



### Sparkly drinks sponsor



### Conference session sponsors



# Further information

## APIL AGM

Day one of the conference hosts our annual general meeting, which is a closed session for APIL members only. If you wish to attend the AGM only, please contact the conference organiser, Claire Lowther, using the details below.

## Conference packs - electronic option

As an alternative option to the conference ringbinder, we are delighted to offer a digital publication to our delegates, which can be viewed on mobile devices such as iPads or laptops. If delegates choose to go ahead with the digital option only, they will **not** receive a hard copy of the conference pack. Anybody choosing the digital option will receive a discount of £10 + VAT on their conference registration.

All delegates will be sent 'download instructions' prior to the event and will receive the iBook (for iPad) or PDF (for other devices) in advance of the conference.

## Dress codes

Please note that the following dress codes apply to the conference:

Networking buffet - Tuesday, 3 May - Smart/Casual

Main conference - Smart/Casual

Dinner dance - Wednesday, 4 May - Lounge Suits

## Dinner dance with live entertainment

The dinner dance is open to delegates, sponsors, exhibitors and speakers, and wristbands will be issued to all attendees. Additional places may only be purchased for delegate's spouses/partners.

## Seminar choices

Spaces on seminars are limited and allocated on a strictly first come, first served basis. We will endeavour to place as many delegates as possible in their seminar of choice. Please use the annual conference booking form to indicate which seminars you wish to attend.

Alternatively you can register electronically at <https://www.surveymonkey.co.uk/r/APIL16V2>. You will need to tick your first and second choices for each of the seminar sessions.

## Social media

To keep up-to-date, before and during the conference please follow us **@apiltraining** and **@apil** and use the hashtag **#APIL2016** when tweeting about the annual conference.

## Registration

The APIL annual conference is open to APIL members only. To book your place, please complete the enclosed registration form and return with full payment to:

**Please return your booking form along with payment to:**

Claire Lowther, Conference Organiser, APIL, 3 Alder Court, Rennie Hogg Road, Nottingham NG2 1RX  
**DX:** 716208 Nottingham 42  
Telephone: 0115 943 5408 Fax: 0115 958 0885 E-mail: [claire.lowther@apil.org.uk](mailto:claire.lowther@apil.org.uk)

# APIL ANNUAL CONFERENCE AND AGM 2016

Hilton Metropole, Birmingham

Wednesday, 4 - Thursday, 5 May 2016



## REGISTRATION FORM

### Residential packages

All residential packages include bed & breakfast accommodation at the Hilton Metropole and dinner on Wednesday, 4 May.

Please tick

**Residential package**

**£445 + VAT**

### BRAND NEW DISCOUNTED RESIDENTIAL PACKAGES FOR 2016!!

**First timers:** Members attending the APIL annual conference for the very first time.

**£350 + VAT**

**Twinners:** Delegates who are happy to share a room. Delegates will be allocated a room which will have two single beds.

**£650 + VAT**

### Day packages

Please tick

**Day one:** Access to the conference on Wednesday, 4 May only

**£175 + VAT**

**Day two:** Access to the conference on Thursday, 5 May only

**£175 + VAT**

**Two day delegate:** Access to the conference on Wednesday, 4 and Thursday, 5 May; with no accommodation or evening dinner ticket.

**£325 + VAT**

### Conference materials

All delegates will receive an electronic copy of the pack in advance of the conference and also a hard copy on the day. If you wish to opt for the 'Electronic only' version of the pack, you will receive a £10 + VAT discount on your chosen rate.

Please deduct £10 + VAT from your conference fee

Please tick

### Evening prior to the conference; Tuesday, 3 May

Single occupancy bed & breakfast accommodation and a ticket to the welcome reception and evening networking buffet.

**£155+ VAT**

Please tick

### Spouse supplements

Please tick

Additional ticket to the welcome reception and double occupancy bed & breakfast supplement for the evening of Tuesday, 3 May.

**£55 + VAT**

Double occupancy bed & breakfast supplement for the evening of Wednesday, 4 May.

**£25 + VAT**

Additional dinner dance ticket on Wednesday, 4 May.

**£50 + VAT**



**APIL annual conference and AGM 2016**

**Wednesday, 4 - Thursday, 5 May**

**Hilton Birmingham Metropole**

**BOOKING FORM**



**Please return your completed form to:** Claire Lowther, APIL, 3 Alder Court, Rennie Hogg Road, Nottingham, NG2 1RX; DX: 716208 Nottingham 42. **E-mail** Claire.Lowther@apil.org.uk **Telephone:** 0115 943 5408

Name of APIL member: \_\_\_\_\_ APIL number: \_\_\_\_\_

Firm: \_\_\_\_\_ Address: \_\_\_\_\_

Email: \_\_\_\_\_ Tel: \_\_\_\_\_

*Confirmation of your booking will be sent by e-mail*

Name of partner (for upgraded spouse bookings): \_\_\_\_\_

Please detail any access or dietary requirements (including vegetarian): \_\_\_\_\_

*Please note that all dietary requirements can be catered for with prior notice, although if there is an additional charge for this by the venue or this has to be sourced externally, the charge will be passed onto the delegate.*

**SEMINAR CHOICES**

Please indicate which seminars you would like to attend by ticking your first and second choices. Seminars will be allocated on a first come, first served basis. If you wish to register your choices online please visit:

**<https://www.surveymonkey.co.uk/r/APIL16V2>**

Confirmation of your allocated seminar will be detailed on your individual booking confirmation, which is sent by e-mail three weeks prior to the conference.

	SESSION ONE	FIRST CHOICE	SECOND CHOICE
Wednesday, 4 May 15:45 - 17:00	Benefits of EU law in the jurisdictions - a look at damages		
	JPIL case and comment		
	Vocational rehabilitation - 10 things I wish I had known when I started		
	Working with counsel		
	SESSION TWO	FIRST CHOICE	SECOND CHOICE
Thursday, 5 May 09:30 - 10:45	Arbitrating the case and the costs		
	CICA claims - getting it right and protecting your client		
	Funding arrangements for PI lawyers		
	Social media for lawyers		

**PAYMENT DETAILS**

I enclose a cheque for £ \_\_\_\_\_ payable to APIL (A VAT receipt will be issued)

Please charge my debit card with the amount of £ \_\_\_\_\_

Please charge my credit card (MasterCard/Visa/Amex) with the amount of £ \_\_\_\_\_  
*Please note that each credit card transaction will be subject to a £2.50 booking fee*

Card number: \_\_\_\_\_ Valid from: \_\_\_\_\_ Expiry date: \_\_\_\_\_

Cardholders name: \_\_\_\_\_

Cardholders address: \_\_\_\_\_

Post code: \_\_\_\_\_

Cardholders security number (last three digits on the back of the card): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Terms and conditions:** By registering for this conference, you are agreeing to APIL's terms and conditions.

Please visit the APIL website for further details: **[www.apil.org.uk/terms-and-conditions](http://www.apil.org.uk/terms-and-conditions)** **WF2016**