

## **Why are defendants making Calderbank offers with Part 36 offers: *The tactics and counter tactics you need to know!***

**Friday, 11 September  
12:00 - 13:00**

Defendants have taken to making Calderbank offers with Part 36 offers.

It is essential to understand the differences between Part 36 offers and Calderbank offers in order to give proper advice, and avoid being negligent, as well as the tactics and what tactics can be adopted in response.

This webinar, presented by John McQuater will cover:

- The difference between Part 36 offers and Calderbank offers with offer and acceptance
- Potential costs consequences of Part 36 offers
- Potential costs consequences of Calderbank offers
- Defendant tactics
- Claimant tactics
- Practicalities
- Avoiding negligence!



John McQuater qualified as a solicitor in 1983 and is a partner at Atherton Godfrey, Doncaster, where he is head of litigation with overall responsibility for the personal injury, clinical negligence, employment and dispute resolution teams.

He is a member of the Law Society Clinical Negligence Accreditation Scheme and of the Law Society Personal Injury Accreditation Scheme and also an assessor for that scheme. He is a member of the APIL Clinical Negligence Specialist Accreditation Scheme and an assessor for that scheme.

He is a member of the Association of Personal Injury Lawyers, with accredited status as a senior fellow.

He was elected to the APIL executive committee in 2005, was APIL president from 2009 to 2010, then re-elected to the executive committee in 2012 before being elected as APIL secretary in 2016. He is also a member of the Forum of Complex Injury Solicitors, the Professional Negligence Lawyers Association, the Law Management Section of the Law Society, the South Yorkshire Medico-Legal Society and the Solicitors' Association of Higher Court Advocates.

He provides professional training on a range of subjects including procedure, practice management, occupiers' liability, contributory negligence, clinical negligence and evidence as well as regular updates on developments in the law. He has chaired sessions, and spoken, at many conferences including APIL annual conferences, APIL clinical negligence conferences, the APIL catastrophic injuries conference and APIL business conferences.

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Whole office (7 or more delegates)	£160 + VAT	

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