APIL webinars



Why are defendants making Calderbank offers with Part 36 offers: The tactics and counter tactics you need to know! Wednesday, 13 April 2022 12:00 - 13:00

This webinar will analyse review the reasons why defendants make Calderbank offers and explore the tactics and counter tactics you need to know including:

Key differences between Part 36 offers and Calderbank offers in relation to offer and acceptance Potential costs consequences of Part 36 offers Potential costs consequences of Calderbank offers Dealing with simultaneous offers Defendant tactics Claimant tactics Latest cases

Technical requirements

You will need access to the internet on your PC, plus audio speakers. If you do not have access to speakers you will be able to receive audio via a phone line. Further information on how to log on to the webinar will be sent via email a week before the event.



John McQuater qualified as a solicitor in 1983 and is a partner at Atherton Godfrey, Doncaster, where he is head of litigation with overall responsibility for the personal injury, clinical negligence, employment and dispute resolution teams.

He is a member of the Law Society Clinical Negligence Accreditation Scheme and of the Law Society Personal Injury Accreditation Scheme and also an assessor for that scheme. He is a member of the APIL Clinical Negligence Specialist Accreditation Scheme and an assessor for that scheme.

He is a member of the Association of Personal Injury Lawyers, with accredited status as a senior fellow.

He was elected to the APIL executive committee in 2005, was APIL president from 2009 to 2010, then re-elected to the executive committee in 2012 before being elected as APIL secretary in 2016. He is also a member of the Forum of Complex Injury Solicitors, the Professional Negligence Lawyers Association, the Law Management Section of the Law Society, the South Yorkshire Medico-Legal Society and the Solicitors' Association of Higher Court Advocates.

He provides professional training on a range of subjects including procedure, practice management, occupiers' liability, contributory negligence, clinical negligence and evidence as well as regular updates on developments in the law. He has chaired sessions, and spoken, at many conferences including APIL annual conferences, APIL clinical negligence conferences, the APIL catastrophic injuries conference and APIL business conferences.

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Single person (APIL member)	£70 + VAT	
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Small office (2 to 6 delegates)	£110 + VAT	
Whole office (7 or more delegates)	£165 + VAT	
Whole organisation (All staff at all offices)	£330 + VAT	

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